# DU PONT COMPANY

Romance of War, of Industrial performance. **Power Has Clustered About** the Name.

(Continued from Page Sixteen.) while Pierre du Pont was rapidly de-veloping into a street railway magnate, with interests at Lorraine, Ohio and Johnstewn, Pa. The three men met in New York, agreed to undertuke the project outlined to them, and sent Pierre du Pant to Wilmington to an-nounce their decision.

Younger Generation Takes Control of Business

The story goes that next morning company at Wilmington and announced that he was ready to buy the business in behalf of himself and the secclates whom he named.

Francis I. du Pont, who was then president of the company, rose, reached for his hat, and with a gesture toward his desk, said:

orders are in this pile; over here is the morning's mail. Go ahead with the business." With that, he walked out of the office,

and they tell in Wilmington that he has never been in it since. It was several months after the new management had taken charge before the final details of taken charge before the final details of the transfer were closed up; during that interval the busniess was in charge of the new group, inventories were prepared, negotiations conducted, and ultimately a definite agreement reached. It was a perfectly characteristic du Pont transaction. Generation after generation, the elders of the family have assumed that in due time the juniors would step into control, and the transaction has always been conducted within the family, on the basis of mutual confidence.

in the family, on the basis of mutual confidence.

In this particular transfer of 1903 the retiring management received no cash at all: the securities of the new holding corporation were distributed among them on an agreed basis, and some notes were taken: not a dollar of actual cash changed hands.

The story of this remarkable performance in big finance was told in detail a few years later when the Government brought its suits for dissolution of the dufent concern. "We offered to sell the business on the basis of \$12.00.00, explained one of the elders. "We knew it was a going concern, and were confident it was worth that much. So we sold at that figure, without stopping to make an inventory, to examine the books, or to go into further details."

### Seven du Ponts on **Board of Directors**

"On our side," explained one of the younger men who had bought the business in this strange manner. "we had ter, expressing regret at his resignation entire confidence that the business was and thanking him for the excellent ser-

holdings in nearly all the explosive manufacturing companies in the country. These had been acquired in pursuance of the policy heretofore outlined, and the new management proceeded as fast as possible to expand these minority holdings into controlling manufacturing.

At present there are seven du Ponts on the board of directors, headed by Pierre S. du Pont, president. Alexis I. du Pont is secretary. Irennie du Pont is vice president and one of the chief executives. Lammont du Pont is director of the black powder manufacturing division. A. Felix du Pont is assistant director in this department. Eugene E. and Henry F. du Pont also represent the family holdings in the board.

The other members are men who have grown into important relations to the business through long service: H. M. Barksdale, dynamite expert; Henry Belin, Jr., powder authority, and father-in-law of President Pierre F. du Pont; Henry F. Brown, head of the smokeless powder division; E. G. Buckner, head of the department of military sales; R. R. M. Carpenter, head of the department department; Frank L. Connable, a powder authority; William Coyne, transportation expert and head of the domestic sales department; Harry G. Haskell, an authority on high explosives; John P. Laffy, general coursel; William G. Ramsay, chief of the engineering department; John J. Raskob, treasurer; F. G. Tallman, head of the purchasing department; J. A. Haskell, and Charles L. Patterson.

### Family Quarrel Will Not Offset Control of Business

A good deal of attention has been attracted in the last year to an interfamily litigation involving control of a large block of the du Pont stock. T. Coleman du Pont, who was then president of the company, proposed to retire and offered to sell his holdings, some 65,000 shares, to the corporation The finance committee declined, part

ly on the ground that it considered the price which Mr. du Pont asked too high, and partly because it was doubted whether the company had a legal right to deal in its own stocks. Thereupon. Pierre S. du Pont and his associates in

to deal in its own stocks. Thereupon, Pierre S. du Pont and his associates in the management organized the Delaware Securities Company, made up of a group of stockholders of the du Pont Company, which bought these T. Coleman du Pont shares.

Later, when war orders had vastly increased the value of the stock, Alfred I. du Pont protested that the du Pont corporation ought to have bought these Coleman du Pont shares instead of letting them go to an outside interest. Some charges of manipulation were indulged, and a suit was started, which is still pending. Meantime, Alfred I. du Pont has retired from the board of the du Pont company. It is explained that while the family quarrel is decidedly interesting to the people involved in it, its result will in no wise affect the control of the company.

Probably there is not another comparable industry in the world in comparable industry in the world in comparable control of so youthful a group of men. The story is told that some of the older members of the concern one day went on Colonel Buckner's yacht down the bay and up the James river to visit and inspect the new town of Hopewell. They had wired ahead directing the men in charge of the gigantic operation to meet them when they should arrive.

When the yacht tied up to the wharf at Hopewell, a group of six boys came forward and presented themselves. They looked as if they might have been out of college three or four years. One



of the elders looked them over in astonishment and exclaimed:
"Well, I'll be d-d! is this bunch
of kids building Hopewell?"

**Bunch of Kids Built** Powder City of Hopewell

The bunch of kids did build Hopewell and did it in record time, and with a showing of economy and efficiency that astonished the industrial world. It was just one more characteristic du Pont

A number of years ago the Government began suit against the du Pont ment began suit against the du Pont interests under the Sherman anti-trust iaw, and uitimately secured a decree. It was directed that two new corporations be established to take over cortain proportions of the business, so as to insure competition. Pursuant to this order, the Atias Powder Company and the Hercules Powder Company were formed, certain properties were turned over to them, and their stocks were distributed in proper proportion to the holders of stocks of the du Pont company.

pany.

Thus the stockholding groups were identical, though the managements were entirely distinct, and it is said that very real competition has been established. entirely distinct, and it is said that very real competition has been established. When the era of war orders necessiteted larger capital for these two new companies, additional securities were lasued which have been assorbed by investors generally, so that at present it is understood the stock-holding groups of the three corporations are comparatively unrelated.

The sort of paternalism that the du Ponts have exercised in Delaware has had curious manifestations. At the old mills on the Brandywine men are working who are the direct descendants of those who came with the original du Pont when the business was established in 1938.

If has always been the company's policy to avoid damage suits in the courts as a result of accidents to employes. In one plant explosion some forty people were killed and in aonther thirty-one within comparatively recent time. The company settled with the estates of all the victims, and not a single litination started.

System of Retirements

## System of Retirements And Pensions Maintained

A system of retirements and pensions for the older employes is maintained by the company on a very liberal basis. A good many young men whose families have had connections with the family interests are educated by the du Ponts. If you ask whether the corporation does this, or whether individual

tion does this, or whether individual members of the du Pont family pay the bills, you discover a delicacy about going into detail.

In connection with any activity of the powder interests, Wilmington and Delaware always speak of "The du Ponts," rather than of the corporation.

"The du Ponts" is a phrase that comes pretty near representing the Delaware conception of omnipotence and omniscience. The family, with its traditions and its long record of intigate interest in the community, is the mate interest in the community, is the real thing—the great corporation is just an incident.

## Admiral Von Tirpitz Honored by the Kaiser

BERLIN, March 19.-Kaiser Wilhelm has written Admiral von Tirpits a letsound and was worth all that our people vices he rendered the country during asked us for it. So we bought, and both sides have been satisfied ever since."

When the younger men made a detailed investigation of what they had bought, they were surprised to learn that their purchase included minority or the liouse of Hohenzollern with awards.

Plate Buried in 1743 Found PIERRE, S. D., March 19-The State Historical society has come into pos-session of the leaden plate which was buried by the Verendrye brothers, The du Ponts of the older and retiring French explorers, at the present location The du Ponts of the older and retiring regime included Francis G. du Pont, Eugene du Pont, Charles I. du Pont, Henry A. du Pont, Alexis I. du Pont, and Alfred du Pont.

At present there are seven du Ponts on the board of directors, headed by Pierre S. du Pont, president. Alexis I. du Pont is secretary, Irennie du Pont is funds available for such purpose.



WANTED-Latest model second-hand incu-bator from 200 to 400 egg size; also brooders for same; state make, how long used and best price; only those having same for sale cheap need reply. BOX 151, Times office. AIR HILL POULTRY FARM,

C. B. CROSS, Prop. S. C. White Leghorn eggs for hatching \$1.50 per setting. These eggs are from stock that has won in CLIFTON STATION, Va., R. F. D. 3



EGGS White Leghorn and Rhode Island Reds—per setting of 15 eggs, \$1.50, Guaranteed Fertile, Special Service to Hotels and Hospitals. Deliveries within 24 hours after laying. Guaranteed.

Bothwell Poultry Farm VIENNA VA



White Haven Farms

S. C. White LEGHORNS EGGS FROM BEST-**BRED STOCK** \$1.00 FOR 15 BIG WH!TE SETTING EGGS

\$5.50 FOR 100 BIG WHITE SETTING EGGS A. W. KIDWELL, Asst. Phone W. 385. Ridge Road, D. C.

# Oppose Sand Paste ARMY BILL CREATES For Chicken Feed RESERVE OFFICERS

and rock and other weighty material them. are sold weekly to New York people in poultry, according to the Greater New

Association. As a result of this practice, Abraham Loewenstein, secretary of the associa-tion: E. B. Goodman, special investigator, and Herman Fleck, an inspector of the association, appeared before the office of markets and asked that the Department of Agriculture take steps to stop this practice among shippers of live poultry.

The representatives of the association brought with them a large number of chickens which had been sanded and otherwise stuffed by special feeding to add to their market weight. They also brought samples of the sanded food ob-tained from the actual car in which the chickens were shipped.

Chickens Are Starved. weighting food consisted of paste, composed of two handfuls of wheat middling, one handful of sand and coarse gravel, and one handful of According to these men. meal. According to these men, the chickens are starved for twenty-four thours before the time of their arrival the chickens as they come and sett in New York city. Two or three hours before they are sold this paste, made up profit to them from the weighting.

From 150,000 to 300,000 pounds of sand, of sand, stone, and gravel, is fed to

The chickens eat it greedily, and it is of such a nature that when it goes into fork Live Poultry Dealers' Protective the crop it forms a plastic-like mass that cannot be digested for several days. It acts in such a way that the days. It acts in such a way that the chicken then cannot eat normal food. and, consequently, loses weight from starvation while it is kept by those who buy it from the shipper. Several of the chickens shown had crops as large as a good-sized orange, which showed plainly under the neck after they were dressed. These crops, however, do not show so plainly before the feathers are picked, and these chickens are sold usually unpicked and then slaughtered.

Forced To Take Them.

According to the poultrymen, the weekly shipment of live chickens to New York ranges from 1,000,000 to 2,000,-New York ranges from 1,000,000 to 2,000,-800 pounds, and all of these are weighted Just before being sold to the New York middlemen. Indications are that this feeding adds an illegitimate weight amounting to 15 per cent of the total weight of the chicken, so that 180,000 to 800,000 pounds of sand, gravel, and arti-ficial stuffing, which has no food vatue, is unloaded weekly on the New York consumer.

Among the many important features of the Chamberlain army bill, which has been reported to the Senate, is the provision for reserve officers. Senator Chamberlain, in making his report, emphusized this feature of the measure.

The provisions for an officers' training corps are likely to attract wide notice, partly because the educational institutions of the country will be concerned in the country will be concerned in them. In the report, senator Chamberlain makes this statement:

"One of the greatest causes of delay in training a force of citizen soldiers is usually the lack of training that exists in its commissioned personnel. The officers must learn their functions at the same time that they are endeavoring to teach the enlisted men the part that they have to play.

"I' is proposed to create an officers' reserve corps, consisting of men who have been partially educated and trained along military lines for use in such an emergency. They will have few or no functions to perform in time of peace, but the idea is to have them examined mentally, morally, and physically in time of peace to determine their itness for command in time of war. This will allow the examinations to be carefully conducted when there is no emergency and will insure a far better personnel than could possibly be raised in the confusion incident to a state of war.

Reserve Officers.

cors in the various arms, corps, or de-

eighty-eight officers. The report points out this is extremely moderate, in view of the size of general staffs of other nations.

The bill makes provision for Federal

cers in the various arms, corps, or departments, and their commussion renders them liable for service when called upon by the President, but his untority so to call them is inited to the time or actual or three dwar, eximply congress and with the consent of the reserve officers are now authorized by Congress and with the consent of the reserve officers are now authorized to be used.

"This reserve of officers is intended to supply wastage among the forces in active operation, to officer the depoint interversuits, and to officer new organizations of volunteers raised in time of war. Of all the proposed provisions for preparedness, there are few of more importance than this one, and none from which the Government will receive so great a return for the small expenditure involves.

"To trunish the personnel for the officers' reserve corps it is proposed to utilize the educational institutions of the country which has even done—it, and the proposed of the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it, and the proposed to the country which has even done—it and the proposed to the country which has even done—it and the proposed to the proposed to the country which has even done—it and the proposed to the prop

emergency and will insure a far better personnel than could possibly be raised in the confusion incident to a state of war.

Reserve Officers.

The bill as reported increases the line to that they will be arranged in organizations and that officers of the officer regular army to 174,789 men. It can be increased in war time to 226,000 men.

The commissioned officers of the army will be increased from 5,045 to 10,725.

The general staff is increased to notice."

# 10 FREE TICKETS TO CRANDALL'S FOR YOU

# This Week: Edwin Stevens in "The Devil's Toy." Antonio Moreno in "Kennedy Square."

For the four best letters from Times readers stating why you would trade with one of the below advertisers, we will give ten theater tickets to each of four persons. The winning letters will be published in this same space next Sunday. Letters must not reach us later than Thursday evening and should not exceed one hundred words. Tickets must be called for not later than Monday between 2 and 5:30. Address Classified Advertising Manager, The Washington Times.

REUPHOLSTERING



We're making this very special offer for the purpose of making you acquainted with our superior work. Only expert workmen em-ployed—hence only the BEST results. Write or telephone Main 8186 U. S. Upholstery Co. 426 10th St. N. W.

Play Ball With

WALFORD'S

**Baseball Goods** 

Suits Made to Order.

\$2.50 up

Fifteen different patterns

Suits......\$2.00

2,000 "Louisville Slugger"

and Reach Bats to select from,

10c to \$1.50

WALFORD'S

909 Pa. Avenue N. W.

nd Morris Canoes.

Sales agents for Old Town

Stock



# William Cannon 1225 7th St. N. W.

One of Washington's leading and most reliable liquor dealers, established and located here over a quarter century.

Choice line of Wines, Liquors, and Cordials. Family Trade Solicited.

"Phone Your Order" North 528



Made to order in all the latest styles and shapes. Special atten-tion to the reblocking and general renovating of all kinds of straw, hemp, milan, panama hats, etc. THE LADIES' HAT FACTORY 806 9th St. N. W.

### Last Week's Winners Washington, D. C., March 6, 1916. lassified Advertising Manager. The Washington Times, Washington, D. C.

Dear Sir-Passing up and down Tenth street, I have been attracted frequently to he exceptionally fine display of bleyclesgin the window of the Haverford Cycle Comattractive, and for that reason I was lured inside, only to find their goods fully equal to "outside appearance." Then the scientific way of giving away a bicycle recently by timing the revolutions per minute of the rear timing the revolutions per minute of the rear wheel and figuring out the distance made in twenty-eight hours, certainly attracted a class of people of the bost grade to the store. This novel method of advertising apposited to me, and stamped the company as original and wide-awake, and hence a good company to patrolize. Very truly yours.

159 Adams at N. W.

159 Adams at N. W. lassified Advertising Manager. The Wash-

Classified Advertising Manager. The Washington Times.

Dear Sir.-i would like to 1 commend the Ladies' Capital Hai Shop. 's one of the best in the city. To prove the i will relate what happened to me hast summer.

I needed a new hat very bad, for all I possessed was a shapeless iranana which I detested. However, one morning I missed i and had to go hatless until the morning when I came down stairs to find the dearest little hat imaginable on the buffet. It was so clean and white and pretty. I guess you know already flat it was my obi iranama fixed over. Mother had taken it fown to the "Ladies Capital Hat Shop" and it came buck from there prettier I think than it was before.

incerely yours,
MARGUERITE CLAITON
(Not the Movie Actress Though), aged 14.

Washington, D. C., March 14, 1916.
Classified Advertising Manager, The Washington Times, Washington D. C.
Dear Sir-Upon glancing over The Sunday Times, I noticed an advertisement of the Vienna-Hat Company and the opportunity afforded its patrons to recommend it to persons desiring better service in hat furnishings. It certainly gives me great pleasure as a regular customer who has been served satisfactority as well as others to entertain the impression that they are the most skilled hatters in the city.

I can recollect one case where I had a Panama hat renovated and it was asjounding to notice that the hat appeared to be brand new and this was done at an exceedingly low cost. Yours very sincerely,
FRITZ SCHWERTNER. Washington, D. C., March 14, 1916.

Classified Advertising Manager, Washington Times. Times.

Dear Sir-I wish to call to the attention of the readers of The Times Cannon's Huffet, which I noticed advertised in Sunday's Times. I always keep a little liquor in my nouse, but last Saturday evening I noticed my supply was getting rather low. I called Cannon's and was more than pleased with the beverage he sent me. Assuring you Cannon has another satisfied customer through The times and advising anyone who wants good liquor to give him an order, I am yours.

208 Clifton st. N. W.

2268 Clifton st. N. W.





it over in the latest style, reblocked in any shape desired. We are proud to say that the hats we reblock for ladies are unequaled anywhere. We can save you many hard-earned dollars it you will give us a chance. Special Attention to Panamas, I guarantee to do the best work washington by my special bleace-Buckram-Rice-Wire and Net.
Made up in all the latest shapes.
White You Watel ng in removing sunburn and mak-ng your FANAMA look like new we make all kinds of Buckraft wire gold and sliver frames. VIENNA HAT FACTORY Do not postpone-you may do so or a day or so, and first thing you thow you will want your hat and t will not be ready. Come tomorrow. Phone Main 6738.

Manufacturers and Designers,
435 11th St. N. W.
"If it's a lint, We Can Do It."

Our work is the best in town. Our price is the lowest. D. NEUFELD, March Winds-Then HAT SPECIALIST. April Showers 814-816 0th St. N. W.

Hair and Felt Mattresses, made over and renovated, all \$1.00 only. Work guaranteed, called for and delivered same day. We also make over boxsprings.

\$1.00 M. H. PHILLITT EAGLE BEDDING CO., 1309 7th St. N. W. Phone N. 5219.

SPECIAL

GLORIA SILI

RECOVERS

# Reblocked Equal to New

Our method of cleaning, dyeing, and reblocking old straw hats cannot be surpassed. Old hemp, milan, neapolitan, and chip hats reblocked into advanced spring styles.

Panamas and leghorns cleaned and reblocked into up-to-date

Advanced styles in ladies' ha

frames now being displayed. Ladies' Capital Hat Shop

508 11th St. N.W. Our Work Is Our Reputation

\$10.00

That's Our "Special Price" for a To Reupholster Any 5-Piece Suite in best quality tapestry or damask of your own selection; gimp, cord, and materials of best quality used throughout the construction. New springs furnished when necessary, rurniture highly polished like new.

Also for a limited time we will make to your order and fit any 3-piece suite with slip covers (regard-less of size of furniture), using best of materials, for

\$5.98

## **AMERICAN** UPHOLSTERING CO

627 F St. N. W. Phone Main 8139. Phone, Write or Call. Man Will Bring Samples.



LEGHORN

Bleached and Blocked GALBLUM BROS. 940 N. Y. Ave. N. W.



We beg to announce that with the remendous sales of bicycles of last yeek we have procured a much larger HAVERFORD CYCLE CO. 523 10th St. N. W.



29-year can \$18.00 AUGUST FRANCONETTI,

Thrifty Buyers would see your announcement if it appeared here.

## The Vacuum Treatment

you should. It is not Medicine, Surg ery, Osteopathy, or Chiropractic. It is

the One and Only Treatment that is able to cope with the Diseased Condition Met With in that Class of Allments that have Passed Beyond the Reach of Medicine and the Skill of Your Physician, and Restore Your Health. This it Will Do After Every Other Remedy Has Falled.

This Method of Eliminating Disease and Reinstating Health is the Greatest Curative Agent known. It Averts Premature Deaths from Apoplexy, Paeumonia, Heart Disease, High Blood Pressure, Bright's Disease, Reinstates Health and Relieves Suffering Without Drugs or Surgical Procedure After Other Methods Have Failed, It is Indorsed and Used—in their practice—by eminent physicians of all schools in this country and Europe.

If This Interests You, Come and

Europe.

If This Interests You, Come and See Me. It Will Do You Good. Bring This With You and I Will Tell You the Rest. It is Good for first Treatment consultation and Booklet Free.

# Miss Virginia K. Holt

Late Assistant to Prof. Parker VACUUM TREATMENT For LADIES and CHILDREN Hours 1 to 5 P. M. and by Appointment.

## J.E.HURLEY MACHINIST and BOILERMAKER

Uncle Sam's Machinist and "Boiler Doctor." REPAIRING OF ALL KINDS. Bollers, Pumps, Engines, Stacks, Tanks and Forgings. Promptness and Accuracy our Motte.

1219 Ohio Ave. N. W. Telephone M. 452.





WANTED AND FOR SALE. Motorcycles and Bicycles. Repairing. Go-cart tires put on and repaired. Called for by dropping us a card to MUNGER BROS., 719 North Capitol. 824 9th St. N. W.

Everything for Your Auto We handle a full line of Auto Supplies, bits, all Makes of Tires, and a variety of Greaces. Expert vulcanizing and

W. H. PARLETT 'ALWAYS AT YOUR SERVICE."



Livery Company Rear 237 Pa. ave. nw.

General

will hire you a horse or wagon for any lod of business by day, week or month. MAIN 1197.

Colds Lead to Pneumonia

Take the Proper Precaution! **BURY'S CHILL AND** MALARIAL CAPSULES

For Sale By All Druggists 25c a Box

Thrifty buyers would see your announcement if it appeared here.